## Use Subconscious Signals To Train Desired Behaviors Into Anybody You Want

Humans are complex creatures, and our behaviors are influenced by a myriad of factors, both conscious and subconscious. While we may not always be aware of it, our subconscious mind plays a significant role in shaping our actions and reactions. This is why understanding and utilizing subconscious signals can be a powerful tool for influencing desired behaviors in others.

#### What are Subconscious Signals?



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Subconscious signals are nonverbal cues that communicate information below the level of conscious awareness. They can be expressed through body language, facial expressions, tone of voice, and even scent. These signals often convey emotions, intentions, and attitudes that we may not be consciously aware of.

#### The Power of Subconscious Signals:

Research has shown that subconscious signals can have a profound impact on our thoughts and behaviors. By sending out certain signals, we can prime others to respond in a particular way, even if they are not consciously aware of the signals being sent. For instance, a study by Bargh and Pietromonaco (1982) found that participants who were subliminally primed with words related to aggression were more likely to behave aggressively towards others.

#### Harnessing Subconscious Signals for Behavior Change:

The ability to harness subconscious signals can be a valuable tool for influencing desired behaviors in others. By understanding the power of these signals, we can use them to:

- Encourage desired behaviors: By sending out positive and supportive signals, we can prime others to adopt behaviors that we value.
- Discourage undesired behaviors: By sending out negative or disapproving signals, we can discourage others from engaging in behaviors that we find unacceptable.
- Shape attitudes and beliefs: Subconscious signals can also influence attitudes and beliefs, making it possible to change the way others think about certain issues or ideas.

#### How to Use Subconscious Signals Effectively:

To use subconscious signals effectively, it is important to:

- Be consistent: The signals you send should be consistent with the behaviors you want to encourage or discourage.
- Be subtle: Subconscious signals should be below the level of conscious awareness. If they are too obvious, they will not have the desired effect.
- Be congruent: The signals you send should be congruent with your words and actions. Inconsistencies will undermine the effectiveness of your signals.

#### **Examples of Subconscious Signals in Action:**

Here are some examples of how subconscious signals can be used to influence desired behaviors:

- A teacher who smiles and makes eye contact with students is sending out positive signals that encourage engagement and participation.
- A parent who uses a calm and reassuring tone of voice is sending out signals that promote a sense of security and trust in children.
- A manager who uses open and inviting body language is sending out signals that encourage collaboration and open communication.

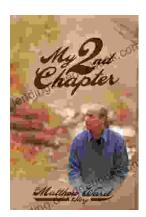
Understanding and utilizing subconscious signals can be a powerful tool for influencing desired behaviors in others. By sending out the right signals, we can prime others to adopt behaviors that we value, discourage behaviors that we find unacceptable, and shape attitudes and beliefs. However, it is important to use subconscious signals ethically and responsibly, as they can also be used for manipulative or harmful purposes.



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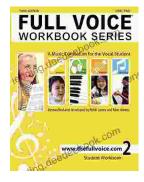
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